## Cost Optimization

Base Material Reduction







## **CLIENT NEEDS**

A global Fortune 500 company approached Adept Packaging to help improve their margins for a specific region and align them with the margins of other regions. These efforts contribute to a more sustainable regional packaging portfolio.

## STEPS TAKEN BY THE ADEPT TEAM

- Developed an overview of a regional strategic plan and brand priorities
- Created a financial analysis including the regional differences of conversion-costs considered
- Benchmarked materials and package format against competitors
- Provided input for brand strategy based on consumer insights and results of survey
- Challenged suppliers with competitor's attributes
- Developed savings estimates and timeline for implementation



